



Family-Owned and Serving Agriculture Since 1958!

November 2020

Wednesday, Nov. 11th is Veterans' Day. If you have served our great country, we THANK YOU for your service!

Holiday Hours

CLOSED Thanksgiving Day 11/26/20
CLOSED Christmas Eve 12/24/20
CLOSED Christmas Day 12/25/20
CLOSING AT NOON New Year's Eve 12/31/20
CLOSED New Year's Day 1/1/21

The plot data from our **Conventional Soybean, Glyphosate-Resistant Soybean, Corn Silage, & Grain Corn** plots are in! The results are posted to our website. This valuable information helps our team recommend the best varieties to fit your operation.

Take care of your valuable grain! If you have grain in bins on your farm, do not forget to regularly run the fans, especially during nice sunny, dry days. Utilizing a product called Insecto, an all-natural insecticide, can also be used on your farm and is cheap insurance against bugs.

If you are watching grain prices all year, waiting for a target price, let us help you! You can place an open order and we will contact you when your target price hits. If the price reaches your target, we will either call you, contract bushels, or sell the grain (depending on how you set up the order.) This free service can save you a lot of time and hassle, while still reaching your target price!

Adam's Ag Talk

Adam Barta, *Certified Crop Advisor; Seed and Agronomy Sales*



It seems early to talk about seed for 2021 considering we are still harvesting the 2020 crop, but there are a few great reasons to take the time now. We are again offering extra credit on the money you prepay for your seed and crop inputs for 2021 (see the chart to the right). Along with the extra credit, we also have early order discounts on seed. All of our plots are now harvested (the data is available on our website) so we can use this information to help determine the best fit for your

operation. Lastly, the "derecho" windstorm that damaged seed production acres in Illinois and Iowa may impact corn seed availability. Ordering early can help ensure you get the variety you want. I'm here for a sit down or phone discussion about your 2021 crop inputs. We don't like to stop out at your farm unexpectedly, as we know your time is valuable. If you'd like an on-farm visit, please let me know and we will gladly stop out.

Our crop planning team is also ready to take appointments to start your plan for 2021. Getting an early start on planning helps us get the work done in a timely manner for those plans that need to be submitted to the counties.

If you are interested in **prepaying and locking in any 2021 fertilizer needs**, Urea, 32% nitrogen, and Potash are good buys right now. Give us a call for a price quote!

NOW IS THE TIME TO PREPAY FOR YOUR 2021 CROPPING INPUTS & RECEIVE EXTRA CREDIT!

Prepay for Seed, Chemical, and/or Application Services and receive the following "Extra Credit" on your money...

- 8% by 11/19/2020
- 6% by 1/8/2021
- 5% by 1/29/2021
- 4% by 2/26/2021
- 3% by 3/31/2021
- 2% by 4/30/2021

NOVEMBER ICE MELT SALE

Highway Rock Salt	Reg. \$6.19	SALE \$5.19 (50# bag)
		Pallet Sale Price \$4.94/bag (49 bags)
Green Origins	Reg. \$8.50	SALE \$6.95 (50# bag)
Slip-Not Ice Melter	Reg. \$6.00	SALE \$5.50 (20# bag)
	Reg. \$9.75	SALE \$7.95 (50# bag)
		Pallet Sale Price \$7.70/bag (50 bags)



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Sam's Snapshot

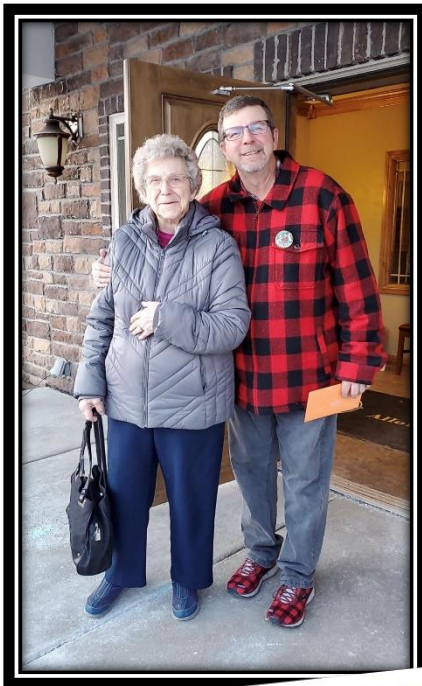
Sam Barta, Project & Operations Manager



This fall is very different from last year. It's nice to catch a bit of a break! We are seeing a lot more favorable weather and markets are higher than they have been in a long time. It is great to see the wheat get planted after a few poor years. Hopefully, the weather continues to cooperate. If you have not contracted any 2021 wheat, it may be a good time to, as new crop wheat is well over that magic \$5.00 mark at the time of this printing. The 2020 corn and bean harvests are on track to be completed before December. **If you still have corn and beans out there, we have room, aggressive bids, and fast unload times, especially at our Luxemburg plant!**

With China buying a good deal of grain and protein products and Covid-19 affecting the world, the cost of many feed ingredients has gone up. I recommend keeping a close eye on the markets and booking some of your ingredient usage on a down day, if the opportunity arises.

If you're buying on the open market, be assured that I am doing my best to keep those costs as low as possible while still providing quality products. Feel free to reach out any time for updated prices on commodity and feed products, primarily fine-ground barley or corn, canola meal, corn gluten feed, distillers grain, soybean meal, cottonseed, and custom-mixed feed blends. You can reach me at the office, on my cell phone via text or call (920-255-4705), or by email (sbarta@riocreekfeedmill.com).



Pictured on the left: Jerry with Jeanette, taking her out for lunch earlier this year; Middle: Jeanette with Don at the front counter in the Rio Creek office, circa 1988; Right: the Barta family with Jeanette at a fundraiser in late 2019; Lower left: Jeanette at the front desk at the Luxemburg office in 2018.



Our beloved Grandma Jeanette Barta passed away on October 5th. We will greatly miss her smile, free advice, storytelling, and inspirational comments at our Christmas parties! She and Grandpa Don (who passed away in 2004) purchased the Kodan Feed Store in 1958 and renamed it Rio Creek Feed Mill. They retired in 1988. We are grateful for the foundation they built with their hard work and dedication. We are truly blessed by the faith in Jesus Christ that they passed on to our family, as we envision their reunion. We thank you for the expressions of sympathy we received.

~The Barta Family