

RIO CREEK
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LUXEMBURG
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July 2020

Have you checked out RCFM's plots? Extra effort, time, and expense goes into planting and harvesting these seed plots.

The data collected helps our agronomists confidently recommend seed brands & varieties to our valued customers.

***Enogen Grain Corn Plot** (with Hallet Dairy, LLC) ½ mile west of County Road C on the south side of County Road K

***Small Grain Plot (Spring Wheat, Oats and Barley)** ¼ mile west of our Rio Creek location, on the north side of County K

CHECK THESE SMALL GRAINS OUT QUICK...THE PLOT WILL BE HARVESTED WITHIN A MONTH!

***New! Conventional Soybean & Glyphosate-Resistant Soybean Plot** next to (east of) the Small Grain Plot

***Soybean Plot** (with Guilette Farms, LLC) on County Road AB, north of Joe Rouers, near County Line Road

***Enogen Corn Silage Plot** behind (north of) the Small Grain Plot

*~We are also conducting **Spring Wheat Trials** at three separate locations.~*



If you are going to plant any emergency forage, we have the seed you need...oats, peas, barley, BMR sorghum sudangrass, non-BMR sorghum sudangrass, spring wheat and several grass blends. We will also have different cover crop options available.

Now until August 15th is the perfect time direct-seed alfalfa. We stock conventional & roundup-ready alfalfa and many grasses and other small seeds as well.

We continue to stock a wide selection of wildlife plot seeds for all seasons. The most popular time to plant is late July through August.

Bisect insecticide does a great job of controlling mosquitos, ants, spiders, & other insects. One-gallon jugs are available at both our locations.

RCFM's YieldMAXX Hayland fertilizer blend, straight potash, or a custom potash blend, applied on your hay fields will increase tonnage and the longevity of your stands! Make sure to keep an eye on your alfalfa; if it is not greening up after cutting, check that bugs are not feeding on the regrowth.

Kent Silage Supreme (dry inoculant) as well as Hay Green (buffered propionic acid) can help protect and preserve your valuable forages. Both products are stocked at our Rio Creek location.

Our crop scouting team is busy this summer! Bugs like army worms, aphids, and potato-leaf hoppers, are out in full-force and ready to damage valuable crops. We have had good luck controlling infestations with the insecticide Lamcap II (private label Warrior II). Keep an eye on your fields, especially fresh seeded fields, and let us know if we can help.



We have added to our fleet! You may have seen our new feed truck & trailer rolling down the road or in your yard. The International Lonestar truck and Hensley feed trailer makes feed and commodity deliveries daily. Call us for a price quote on any feed products. We are also looking to add to our personnel fleet, too! We have an opening for a CDL driver. If you are interested, check out the job posting on our website.

Does your corn need a boost of Nitrogen after the unexpected loss due to heavy rains? RCFM offers 4 options to feed your crop. Let us do the work for you with one of our **row-crop trucks for dry urea application** or our Hagie with **360 Y-DROP liquid nitrogen application**; for the do-it-yourselfers, rent our **12-row spiker** or a **narrow track pull-spreader**! Give us a call for more information on these options or to place an order.

Protect your valuable corn crop from late-season diseases and mycotoxins by applying a fungicide like Trivapro or Miravis Neo. Both are recommended for silage or BMR varies and will help the quality and increase the dry bushels. One of our agronomists can help decide which product is right for your operation. The time to apply these fungicides is at tasseling.

As we near small grain harvest season, **it is VERY IMPORTANT** if your gravity wagon or truck hauled any bulk treated soybean or wheat seed, make sure it is **properly washed out and free of any treated seed and/or chemical before loading it with feed or grain!** If your contaminated grain is mixed in with other grain, you are legally responsible for the expense to dispose of all contaminated grain!

During small grain harvest, we are open for extended hours. Call or check our website and Facebook page for up-to-date hours.

2020 – 2021 Small Grains Marketing & Storage Options (Wheat, Oats & Barley)

All loads, unless clearly stated differently at the scale or with our office staff in advance, will be placed in Temporary Storage. The producer has until the **18th of September**, for small grains, to decide what to do with loads placed into temporary storage. Within that time, if the producer decides to spot sell, the new current market price would be given. If the choice to spot sell is made during weekends or Holidays, the price offered is the last business day's closing price.

Marketing Options

Spot Sale: The sale of grain at the current price as it comes across the scale.

Priced Contracts: An obligation to either deliver, or sell from a customer-owned storage, any amount of physical grain at an agreed price for an agreed time of delivery. Rio Creek Feed Mill does not contract farther than the end of the next calendar year. (Price Later grain can **NOT** be used to fulfill this obligation.)

Price Later: A contract in which the producer relinquishes title of their grain at the time of delivery to Rio Creek Feed Mill but is granted the option to price their grain at a future time. There is a one-time charge of \$0.20/bu. There is no additional shrink and handling storage deductions (standard test weight and moisture deductions still apply). **Bushels for small grains (barley, oats, and wheat) need to be priced by April 30th, 2021.**

If the grain is not priced before this deadline, it will be priced at the closing price on that date.

REMINDER: Because title is transferred to Rio Creek Feed Mill, this grain no longer can be taken out, used in feed, or applied to any new priced contracts.

Basis Contract: An obligation to sell grain that locks in the basis only, at the time of delivery, and allows pricing of your grain off the Chicago Board of Trade (CBOT) at any point before **April 30th, 2021**. An initial fee of \$0.04/bu. is charged to cover administrative broker fees. Rio Creek Feed Mill can advance the producer up to 70% of the net cash value of the contract at harvest, thus initiating a price floor. The grain must be priced before **April 30th, 2021** or before the floor price has been reached. If at any point the total value of the remaining contract drops to or below the 75% RCFM advanced, the customer must settle the contract. This contract requires a minimum balance of 2,500 bu., which is the industry standard on the CBOT. If the customer has a past due A/R balance, the advance must be negotiated with RCFM. Pricing must be done during CBOT trading hours.

Storage Options

Monthly Storage/Grain Bank: This is a customer-owned storage; meaning the grain can be used in feed. There is a 2% shrink and handling weight deduction, besides any drying or dockage deductions, if applicable. At the end of each month, the equivalent of \$0.03/bu./mo. will also be charged. The cost is accrued daily and average slightly less than \$0.001 (a tenth of a penny)/bu./day. **There is no longer an in-charge for those who mill their grain at RCFM; rather, there will be a \$0.10/bu. out-charge on all grain taken out or sold from Grain Bank.** Monthly Storage/Grain Bank charges for small grains start September 30th.

2020 Oat Premium

We are paying a \$0.10 per bushel premium for a heavy test weight of 39lb/bu or higher

2020 Wheat Premium

Earn up to \$0.30 per bushel MORE on your wheat sold to RCFM!

- Up to \$0.10/bushel for utilizing our YieldSHIELD Wheat Program* (\$.05 for spraying ProSaro only)
- \$0.10/bushel for delivery to the Luxemburg location** (July 1st – September 30th or until location is full)
- Up to \$0.10/bushel for Low Vomitoxin Levels*** (\$.10 for 0.00ppm-1.00ppm; \$0.05 for 1.10ppm-2.00ppm)

***Terms & conditions for RCFM's "YieldSHIELD Wheat" Grain Premium Program:**

All acres need to be treated by RCFM or Treatment purchased from RCFM and applied with producer's sprayer. If applied by producer, all fields must be reported & scouted by RCFM to confirm application. All grain must be delivered by 12/30/2020 to our Luxemburg or Rio Creek locations. Grain that has been *Spot Sold*, applied to a *Grain Account*, or placed in *Price Later* by 12/30/2020 will be eligible for the premium. Payment will be credited to producer's account on 12/30/2020 for all eligible bushels.

****Will be added to the settlement when the grain is sold and will show up as a "freight premium"**

*****Will show up as a "negative discount" on the settlement when the grain is sold**

